

Take Control *Prevent Stock Loss*

Wickes

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**RETAIL
FRAUD
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“Wickes inventory is crucial to delivering the stock loss strategy”

“Orridge provides a pivotal role in delivering confidence in stock cycles”

Wickes



- Part of the Travis Perkins Group
- Group turnover £1,454m
- Current portfolio of 195 stores
- Wickes range contains +6,000 own-brand products
 - +3,500 available online
 - Unique next day delivery service

Wickes



- Chosen partner for over a year
- Trial stocktake – Brentwood, January 2009
- Count various locations all year round
- Previously outsourced using a manual process

“Orridge offered an expert technology solution”

Wickes



- Counts completed by Orridge
 - Stock file
 - Goods in
 - Gap Checks
 - Inventory
- Orridge dovetails Wickes quarterly schedule
- All stores counted across the UK

Wickes



- ❑ Audit and compliancy controls
- ❑ Stock management / accountability
- ❑ Supporting the identity of true shrinkage rates
- ❑ Supports efficiency process for stock cycle
 - ❑ Accuracy checks at Distribution Centre
 - ❑ Supporting good faith reporting
 - ❑ On-shelf availability

Wickes



- Flexibility, accuracy and independence
- Maximises efficiency of count
- Technology and superior software
- Enables staff to focus on sales and service
- Efficient planning relieving operational pressure
- Improves profitability
- Ensures smooth audit process during continued growth

Wickes



- ▣ Flexible service
 - ▣ Seasonality of sales
 - ▣ Product range reviews
- ▣ Clearly agreed cost and KPI's
- ▣ Other operational areas
 - ▣ Planograms
 - ▣ Tagging compliancy

“Orridge offers an expert stocktaking service to that of an in-house process”

Wickes



- Planogram checks
- Price checking
- Think 21 due diligence checking
- Tagging and stock protection compliance
 - Compliance and shrinkage reporting
- Growing and diversifying store portfolio for 2010-11

Wickes



Outsourcing with Orridge provides:-

- ▣ Stock file accuracy and stock loss reporting
- ▣ Continual developments and improved service
- ▣ Flexible approach to suit business needs and timings
 - ▣ Seasonality
- ▣ Latest technology
- ▣ Reliability

Wickes

